

Clerk of the House of Representatives  
Legislative Resource Center  
135 Cannon Building  
Washington, DC 20515  
<http://lobbyingdisclosure.house.gov>

Secretary of the Senate  
Office of Public Records  
232 Hart Building  
Washington, DC 20510  
<http://www.senate.gov/lobby>

# LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

|                                                                                                                                                                                                 |                                                            |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------|
| <b>1. Registrant Name</b> <input checked="" type="checkbox"/> Organization/Lobbying Firm <input type="checkbox"/> Self Employed Individual<br><u>LOCKHEED MARTIN CORPORATION</u>                |                                                            |
| <b>2. Address</b><br>Address1 <u>6801 ROCKLEDGE DRIVE</u> Address2 _____<br>City <u>BETHESDA</u> State <u>MD</u> Zip Code <u>20817</u> Country <u>USA</u>                                       |                                                            |
| <b>3. Principal place of business (if different than line 2)</b><br>City _____ State _____ Zip Code _____ Country _____                                                                         |                                                            |
| <b>4a. Contact Name</b> _____                                                                                                                                                                   | <b>b. Telephone Number</b> _____<br><b>c. E-mail</b> _____ |
| <b>5. Senate ID#</b><br><u>23031-12</u>                                                                                                                                                         |                                                            |
| <b>7. Client Name</b> <input checked="" type="checkbox"/> Self <input type="checkbox"/> Check if client is a state or local government or instrumentality<br><u>LOCKHEED MARTIN CORPORATION</u> |                                                            |
| <b>6. House ID#</b><br><u>311450000</u>                                                                                                                                                         |                                                            |

## TYPE OF REPORT

8. Year 2017 Q1 (1/1 - 3/31) ☐ Q2 (4/1 - 6/30) ☒ Q3 (7/1 - 9/30) ☐ Q4 (10/1 - 12/31) ☐

9. Check if this filing amends a previously filed version of this report ☐

10. Check if this is a Termination Report ☐ Termination Date \_\_\_\_\_ 11. No Lobbying Issue Activity ☐

## INCOME OR EXPENSES - YOU MUST complete either Line 12 or Line 13

|                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>12. Lobbying</b><br><b>INCOME</b> relating to lobbying activities for this reporting period was:<br><u>Less than \$5,000</u> <input type="checkbox"/><br><u>\$5,000 or more</u> <input type="checkbox"/> \$ _____<br>Provide a good faith estimate, rounded to the nearest \$10,000, of all lobbying related income for the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client). | <b>13. Organizations</b><br><b>EXPENSE</b> relating to lobbying activities for this reporting period were:<br><u>Less than \$5,000</u> <input type="checkbox"/><br><u>\$5,000 or more</u> <input checked="" type="checkbox"/> \$ <u>3,850,000.00</u><br><b>14. REPORTING</b> Check box to indicate expense accounting method. See instructions for description of options.<br><input type="checkbox"/> <b>Method A.</b> Reporting amounts using LDA definitions only<br><input type="checkbox"/> <b>Method B.</b> Reporting amounts under section 6033(b)(8) of the Internal Revenue Code<br><input checked="" type="checkbox"/> <b>Method C.</b> Reporting amounts under section 162(e) of the Internal Revenue Code |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

Signature Digitally Signed By: Gregory J. Walters

Date 7/20/2017 3:54:28 PM

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code BUD

16. Specific lobbying issues

S 1519/HR 2810 - National Defense Authorization Act, 2018 including issues related to military and civilian space programs, missile defense, strategic programs, science and technology development, Research Development Test & Evaluation (RDTE), procurement, Overseas Contingency Operations (OCO), Operations & Maintenance (O&M), Army and Special Operations procurement, Navy radars, shipbuilding, helicopters; S (not yet introduced)/HR 3219 - National Defense Appropriations Act, 2018 including issues related to aircraft, helicopter and technology programs, development and procurement, military and civilian space programs, missile defense, strategic programs, RDTE, procurement, OCO, O&M, Coast Guard funding, joint federal firefighting aircraft issues, Army and Special Operations procurement, Navy radars, shipbuilding; HR 1301 - Department of Defense Appropriations Act, 2017 including issues related to aircraft and technology programs; S 722 - Countering Iran's Destabilizing Activities Act of 2017, including issues related to engines; HR 244 - Consolidated Appropriations Act, 2017 including issues related to aircraft, helicopter and technology programs, development and procurement, RDTE, O&M, OCO, Coast Guard funding; S 270/HR 761 - Pension and Budget Integrity Act of 2017 to prohibit the use of premium paid to the Pension Benefit Guaranty Corporation (PBGC) premiums from being counted as general revenue for purposes of budgetary score keeping and to amend the Employee Retirement Income Security Act of 1974 (ERISA) to exclude the receipt and disbursement of the PBGC from the federal budget; S (not yet introduced)/HR (not yet introduced) - Commerce, Justice, Science Appropriations Act, 2018 including issues related to military and civilian space programs, missile defense, strategic programs, science and technology development, budget and legislative programs; HR 2809 - American Space Commerce Free Enterprise Act of 2017 including issues related to military and civilian space programs, missile defense, strategic programs, science and technology development; S (not yet introduced)/HR (not yet introduced) - Department of Homeland Security Appropriations Act, 2018 including issues related to the border security domain awareness technology, Coast Guard funding provisions; S (not yet introduced)/HR (not yet introduced) - Department of Interior, Environment, and Related Agencies Appropriations Act, 2018 including issues related to the U.S. Forest Service wildland firefighting technology and aviation programs; S (not yet introduced)/HR (not yet introduced) - State and Foreign Operations Appropriations Act, 2018 including issues related to foreign military sales and foreign military financing; Resolution number (not yet introduced), the FY2018 Budget Resolution including issues related to overall defense spending level

17. House(s) of Congress and Federal agencies ☐ Check if None

U.S. SENATE, U.S. HOUSE OF REPRESENTATIVES, Defense - Dept of (DOD), Air Force - Dept of, Army - Dept of (Other), Navy - Dept of, State - Dept of (DOS), Natl Aeronautics & Space Administration (NASA), Homeland Security - Dept of (DHS)

18. Name of each individual who acted as a lobbyist in this issue area

| First Name  | Last Name       | Suffix | Covered Official Position (if applicable) | New                      |
|-------------|-----------------|--------|-------------------------------------------|--------------------------|
| Gwendolyn   | Brown           |        |                                           | <input type="checkbox"/> |
| Scott       | Burnison        |        |                                           | <input type="checkbox"/> |
| Kristine    | Fausser         |        |                                           | <input type="checkbox"/> |
| Robert      | Head            |        |                                           | <input type="checkbox"/> |
| Paul        | Juola           |        |                                           | <input type="checkbox"/> |
| John        | O'Donnell       |        |                                           | <input type="checkbox"/> |
| Christopher | Peace           |        |                                           | <input type="checkbox"/> |
| Michelle    | Robbins         |        |                                           | <input type="checkbox"/> |
| Anthony     | Rosemarino      |        |                                           | <input type="checkbox"/> |
| Donald      | Schilpp         |        |                                           | <input type="checkbox"/> |
| Mary        | Springer Sforza |        |                                           | <input type="checkbox"/> |
| Gregory     | Walters         |        |                                           | <input type="checkbox"/> |

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

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**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code DEF

16. Specific lobbying issues

S 1519/HR 2810 - National Defense Authorization Act, 2018, Titles I, II, VIII, XV including issues related to electromagnetic spectrum and spectrum sharing, aircraft programs, shipbuilding, radars, helicopters, acquisition policy, ship modernization, munitions, development and procurement, RDTE, O&M, OCO, missile programs, classified intelligence programs; S (not yet introduced)/HR 3219 - Department of Defense Appropriations Act, Titles III, IV, IX, 2018 including issues related to aircraft programs, shipbuilding, radars, helicopters, ship modernization, munitions, RDTE, procurement, OCO, O&M provisions, missile programs; HR 1301 - Department of Defense Appropriations Act, 2017 including issues related to aircraft and technology programs; HR 244 - Consolidated Appropriations Act, 2017 including issues related to aircraft programs, helicopters, shipbuilding, RDTE, procurement, OCO, O&M provisions; HR 2511 - Defense Acquisition Streamlining and Transparency Act including issues related to acquisition policy; S (not yet introduced)/HR (not yet introduced) - Intelligence Authorization Act, 2018 including issues related to classified intelligence programs

17. House(s) of Congress and Federal agencies ☐ Check if None

U.S. SENATE, U.S. HOUSE OF REPRESENTATIVES, Defense - Dept of (DOD), Army - Dept of (Other), Air Force - Dept of, Navy - Dept of, White House Office, State - Dept of (DOS), Homeland Security - Dept of (DHS)

18. Name of each individual who acted as a lobbyist in this issue area

| First Name | Last Name  | Suffix | Covered Official Position (if applicable)                                                                                                                                             | New                                 |
|------------|------------|--------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------|
| Gwendolyn  | Brown      |        |                                                                                                                                                                                       | <input type="checkbox"/>            |
| Gabrielle  | Carruth    |        |                                                                                                                                                                                       | <input type="checkbox"/>            |
| Lawrence   | Duncan     |        |                                                                                                                                                                                       | <input type="checkbox"/>            |
| Kristine   | Fauser     |        |                                                                                                                                                                                       | <input type="checkbox"/>            |
| Mary Ellen | Fraser     |        |                                                                                                                                                                                       | <input type="checkbox"/>            |
| Christiane | Grubbs     |        |                                                                                                                                                                                       | <input type="checkbox"/>            |
| Robert     | Head       |        |                                                                                                                                                                                       | <input type="checkbox"/>            |
| Robert     | Rangel     |        | Deputy Staff Director, House Armed Services Committee, 1995-2000; Staff Director, House Armed Services Committee, 2000-2005; Special Assistant to the Secretary of Defense, 2005-2011 | <input checked="" type="checkbox"/> |
| Anthony    | Rosemarino |        |                                                                                                                                                                                       | <input type="checkbox"/>            |
| Donald     | Schilpp    |        |                                                                                                                                                                                       | <input type="checkbox"/>            |
| Cedric     | Sheridan   |        |                                                                                                                                                                                       | <input type="checkbox"/>            |
| Lorenzo    | Goco       |        |                                                                                                                                                                                       | <input type="checkbox"/>            |

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

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**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code AER

16. Specific lobbying issues

S 1519/HR 2810 - National Defense Authorization Act, 2018 including issues related to space and intelligence programs; S (not yet introduced)/HR 3219 - Department of Defense Appropriations Act, 2018 including issues related to space and intelligence programs; Senate House Permanent Select Committee on Intelligence including issues related to space and intelligence programs

17. House(s) of Congress and Federal agencies ☐ Check if None

U.S. SENATE, U.S. HOUSE OF REPRESENTATIVES, Defense - Dept of (DOD), Navy - Dept of, Air Force - Dept of

18. Name of each individual who acted as a lobbyist in this issue area

| First Name | Last Name | Suffix | Covered Official Position (if applicable) | New                      |
|------------|-----------|--------|-------------------------------------------|--------------------------|
| Rory       | Maynard   |        |                                           | <input type="checkbox"/> |

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code HOM

16. Specific lobbying issues

S (not yet introduced)/HR (not yet introduced) - Department of Homeland Security Appropriations Act, 2018 including issues related to Coast Guard funding; HR 244 - Consolidated Appropriations Act, 2017 including issues related to Coast Guard funding

17. House(s) of Congress and Federal agencies ☐ Check if None

U.S. SENATE, U.S. HOUSE OF REPRESENTATIVES

18. Name of each individual who acted as a lobbyist in this issue area

| First Name | Last Name  | Suffix | Covered Official Position (if applicable) | New                      |
|------------|------------|--------|-------------------------------------------|--------------------------|
| Anthony    | Rosemarino |        |                                           | <input type="checkbox"/> |

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code TAX

16. Specific lobbying issues

S 540/HR 1393 - Mobile Workforce State Income Tax Simplification Act of 2017 to limit the authority of states to tax employees for employment duties performed in other states; Consideration of various options for tax overhaul, including the House tax reform blueprint to simplify the US tax code, establish a territorial system, lower the corporate tax rate, convert to a destination-based cash flow tax/border adjustability, allow immediate expensing of capital outlays

17. House(s) of Congress and Federal agencies ☐ Check if None

U.S. SENATE, U.S. HOUSE OF REPRESENTATIVES

18. Name of each individual who acted as a lobbyist in this issue area

| First Name | Last Name | Suffix | Covered Official Position (if applicable) | New                      |
|------------|-----------|--------|-------------------------------------------|--------------------------|
| Gwendolyn  | Brown     |        |                                           | <input type="checkbox"/> |

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code TEC

16. Specific lobbying issues

§ 19 - MOBILE NOW Act including issues related to federal electromagnetic spectrum, spectrum sharing and reallocation of incentives

17. House(s) of Congress and Federal agencies ☐ Check if None

U.S. SENATE, U.S. HOUSE OF REPRESENTATIVES

18. Name of each individual who acted as a lobbyist in this issue area

| First Name | Last Name | Suffix | Covered Official Position (if applicable) | New                      |
|------------|-----------|--------|-------------------------------------------|--------------------------|
| Gwendolyn  | Brown     |        |                                           | <input type="checkbox"/> |

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code TRD

16. Specific lobbying issues

S 1519/HR 2810 - National Defense Authorization Act, 2018 including issues related to foreign military sales and direct commercial sales

17. House(s) of Congress and Federal agencies ☐ Check if None

U.S. SENATE, U.S. HOUSE OF REPRESENTATIVES

18. Name of each individual who acted as a lobbyist in this issue area

| First Name | Last Name | Suffix | Covered Official Position (if applicable) | New                      |
|------------|-----------|--------|-------------------------------------------|--------------------------|
| Carrie     | Desmond   |        |                                           | <input type="checkbox"/> |

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

**Information Update Page - Complete ONLY where registration information has changed.**

20. Client new address

Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_ Country \_\_\_\_\_

21. Client new principal place of business (if different than line 20)

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_ Country \_\_\_\_\_

22. New General description of client's business or activities

\_\_\_\_\_  
\_\_\_\_\_

## LOBBYIST UPDATE

23. Name of each previously reported individual who is no longer expected to act as a lobbyist for the client

| First Name | Last Name | Suffix | First Name | Last Name | Suffix |
|------------|-----------|--------|------------|-----------|--------|
| 1          |           |        | 3          |           |        |
| 2          |           |        | 4          |           |        |

## ISSUE UPDATE

24. General lobbying issue that no longer pertains

☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐

## AFFILIATED ORGANIZATIONS

25. Add the following affiliated organization(s)

Internet Address:

| Name | Address        |                |     |         | Principal Place of Business<br>(city and state or country) |
|------|----------------|----------------|-----|---------|------------------------------------------------------------|
|      | Street Address | State/Province | Zip | Country |                                                            |
|      | City           |                |     |         | City<br>State<br>Country                                   |

26. Name of each previously reported organization that is no longer affiliated with the registrant or client

**1** **2** **3**

## FOREIGN ENTITIES

27. Add the following foreign entities:

| Name | Address        |                |         | Principal place of business<br>(city and state or country) | Amount of<br>contribution for<br>lobbying activities | Ownership<br>percentage<br>in client |
|------|----------------|----------------|---------|------------------------------------------------------------|------------------------------------------------------|--------------------------------------|
|      | Street Address |                |         |                                                            |                                                      |                                      |
|      | City           | State/Province | Country |                                                            |                                                      |                                      |
|      |                |                |         | City<br>State<br>Country                                   |                                                      | %                                    |

28. Name of each previously reported foreign entity that no longer owns, or controls, or is affiliated with the registrant, client or affiliated organization

|          |          |          |
|----------|----------|----------|
| <b>1</b> | <b>3</b> | <b>5</b> |
| <b>2</b> | <b>4</b> | <b>6</b> |